For Private Circulation only





The 5th World IT Forum 2012 ICT for Sustainable Human Development

'Vocational Training and Skill Upgradation'

17th April, 2012

New Delhi

Dilip Chenoy CEO&MD

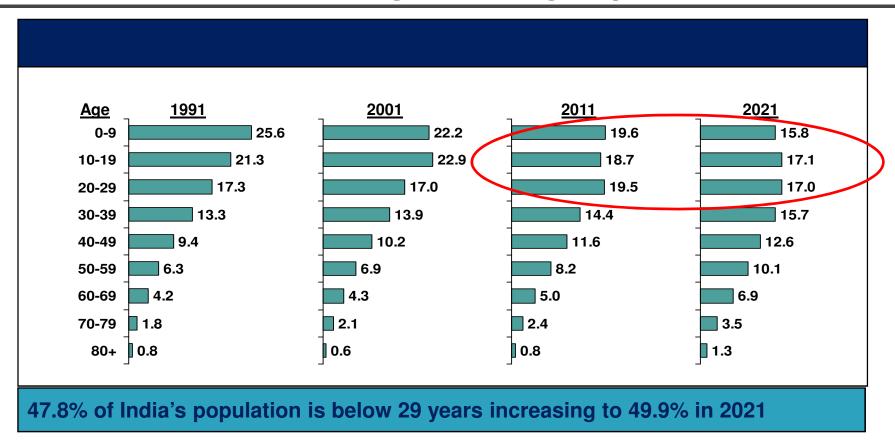


- Current Skill Gap in India: Employability Issue
- Challenges in Private Sector
- NSDC an Introduction
- Role of IT in Skill Development: Reaching the Mass

Current Skill Gap in India: Employability Issue



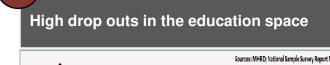
India: Land of World's Largest Young Population

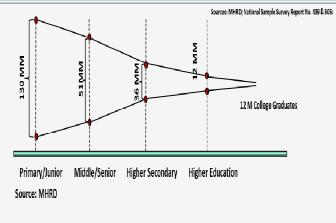


- India will add significantly to its labor pool, even as the median age rises by FY2026E, it will be relatively young
- India should ensure that working population are skilled to meet requirements of the industries.



However, Plagued by Inadequately Skilled Manpower





Employability of the skilled a challenge

Only one in four engineering graduates in India is employable, based on their technical skills,
English fluency, teamwork and presentation skills and of the 4 lakh odd engineering graduates, who graduate each year, only about

20% is good enough for India Inc.

Skilling should
Become a major
Policy Focus

going forward

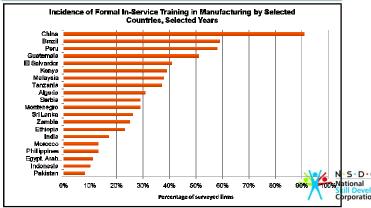
4

Very low enrolments for VET

Vocational education: How India compares

	Pop (million)	GDP (\$ per capita PPP)	Literacy (% over age 15)	Higher education (% of age group)	VET net enrolment (million)
USA	300	41,890	99	72.6	11.3
China	1,300	6,760	91	7.5	90
Germany	82	29,460	99	46.3	2.85
Japan	127	31,270	99	47.7	NA
Brazil	186	8,400	89	16.5	NA
Russia	144	10,845	99	64.1	2.28
India	1,100	3,450	61	10.5	3.5

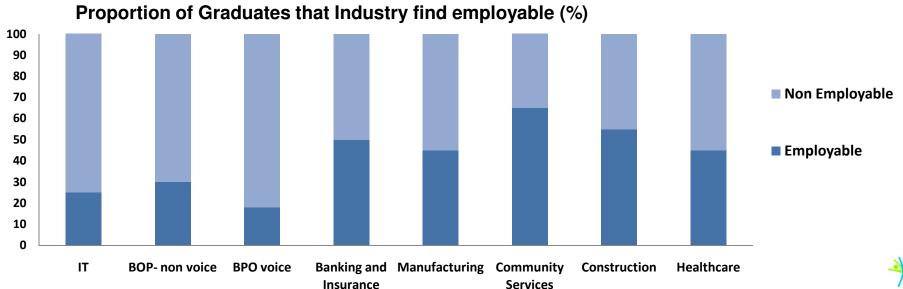
In service training levels very low in India



Current need of Vocational training in India

Capacity Creation Challenge

	Level 1	Level 2	Level 3	Level 4	Total
New employment opportunities created (mn, between					
FY2008-2022E)	208	59	47	16	330
Upgrading a part of the current work-force (mn)	67	15	8	2	92
Re-skilling a part of the current work-force (mn)	40	8	3	1	51
Total Skills Demand	315	82	57	19	474
Annual Numbers (mn)	21	5	4	1	32



Estimated skill gap of 347 Million across 22 key sectors

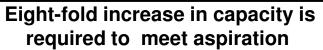
Industry	Incremental	
	requirement	
	(in million)	
Building and Construction Industry	33.0	
Infrastructure Sector	103.02	
Real Estate Services	14.0	
Gems and Jewellery	4.6	
Leather and Leather Goods	4.6	
Organised Retail	17.3	
Textiles and Clothing	26.2	
Electronics and IT Hardware	3.3	
Auto and Auto Components	35.0	
IT and ITES	5.3	
Banking, Financial Services, and	4.2	
Insurance		
Furniture and Furnishings	3.4	

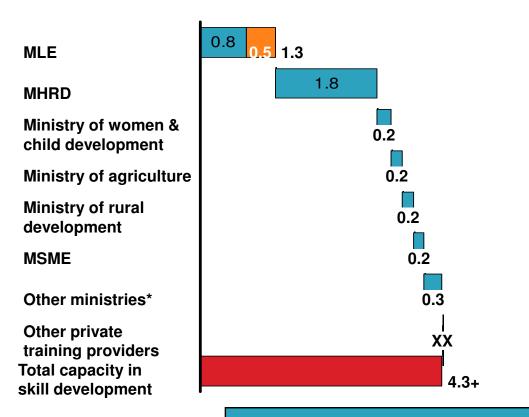
Industry	Incremental requirement (in million)
Tourism and Hospitality services	3.6
Construction Material and Building	1.4
Hardware	
Chemicals and Pharmaceuticals	1.9
Food Processing	9.3
Healthcare	12.7
Transportation and Logistics	17.7
Media and Entertainment	3.0
Education and Skill Development Services	5.8
Select informal employment sectors (domestic help, beauticians, security guards)	37.6
Incremental	347

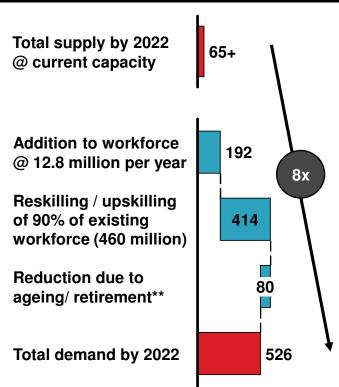


Current Landscape needs drastic capacity addition to meet future demand









Business opportunity of ~ 1 20 Bn USD

Privately owned ITCs



^{*}Includes ministry of housing and urban poverty alleviation, textile, health and family welfare, food processing industries, and others

^{**}Assuming that the existing workforce in the age group of 45-59 will not be re-skilled

^{***}Assuming training fee of Rs 2000 per student for the total demand estimated

Skills: Ten Learning Gaps

- 1. Existing workforce lacks skill
- 2. Global comparisons are not favorable
- 3. Status of training varies across states in India
- 4. Problem growing every year
- 5. Other economies are doing far better
- 6. Employability a question mark
- 7. Levels of in-service training in India are low
- 8. The issue is more acute outside the company
- 9. Skills Shortages next 10 years estimated at 93.6 + million
- 10. Current capacity can not meet future demand

Result: People difficult to find; Hiring over qualified persons; Poaching paying more for same set of skills + 15%



Challenges in Private Sector



Challenges for Private Sector



Quantity

- Large numbers to be targeted
- Dispersed Locations
- Small Batch Size
- Non permanent role
- Advocacy aspirational quotient



Quality

- Taking one teacher to many
- Getting industry acceptance of assessment
- Allow accumulation of curriculum
- Recognition of prior learning

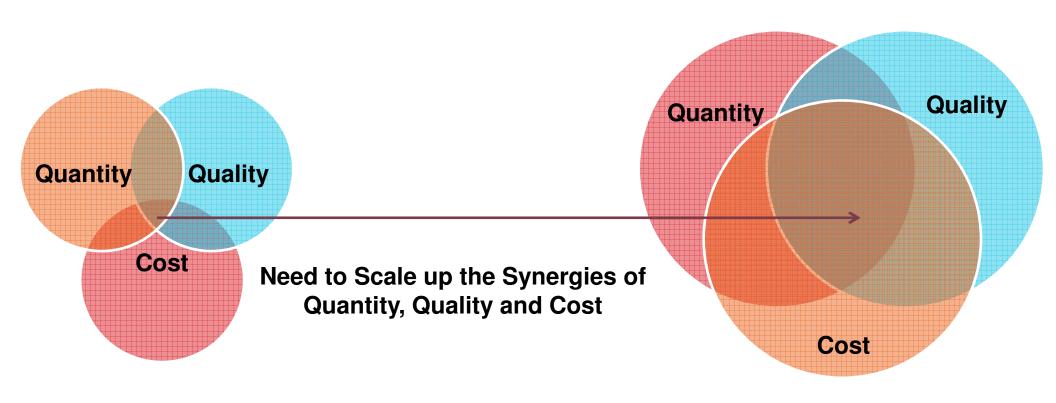


Cost

- Lowering Cost
- Achieving one month salary
- Maximizing delivery of one capacity



Challenges to be Dealt with ...



NSDC – an Introduction



National Skill Development Corporation (NSDC)

About the Company

- NSDC is a Public Private Partnership with 51% stake by Industry and 49% stake by Government of India (GOI).
- Initial funding of \$ 220 million received from GOI and parked with NSDF for use of NSDC; additionally \$ 110 million committed in budget for 2011-2012.
- Target skilling / up skilling 150 million people by 2022 by fostering private sector participation
- Current total funding of \$550 million

Vision

- Proactively catalyze creation of large, quality vocational training institutions
- Reduce risk by providing patient capital
- Improve returns by providing viability gap funding
- Support systems required for skill development
 - Sector skill councils
 - Quality Assurance
 - Information system
 - Train-the-trainer
 - Set Standards



Private Sector Initiatives Driven by NSDC

- Funded <u>57 Private Sector Partners</u> total financial commitment of Rs 1367 crore and target of skilling 68.6 Million people in next 10 years.*
- NSDC partners portfolio is a mixed bag of Large to Medium Corporates and Entrepreneurs. Even NGO partners such as Pratham, Anudip, Global India Foundation etc moving towards sustainable models.
- Presence in over 365 districts in 27 States with placement rate of Partners at 75%.*
- Approved <u>11 Sector Skill Councils</u> set up by Industry Representatives.*
- Linking <u>training to placements</u> by mandating delivering of Industry accepted and Certified courses.*
- <u>Linking School to Vocational Education</u>: Haryana 'National Vocational Education
 Qualification' Pilot Project.*

*As on 30th March, 2012



SSC – Leading Industry Involvement

SKILL DEVELOPMENT CYCLE **ASSESSMENT CURRICULUM DEVELOPMENT ROLLOUT OF** TRAINING NEED **AND TRAINING ANALYSIS CERTIFICATION** 1.Create Occupational 7 & 8. Guidelines 4. Accreditation of Training **Standards And** and Participate In **Institutes Assessments and Competency Levels** 5. Academies Of for Job Roles (NVQF) **Certification of Excellence** 2. LMIS **Trainers 6.Training Of Trainers** and Trainees 3. Skill Development Plan

SSC



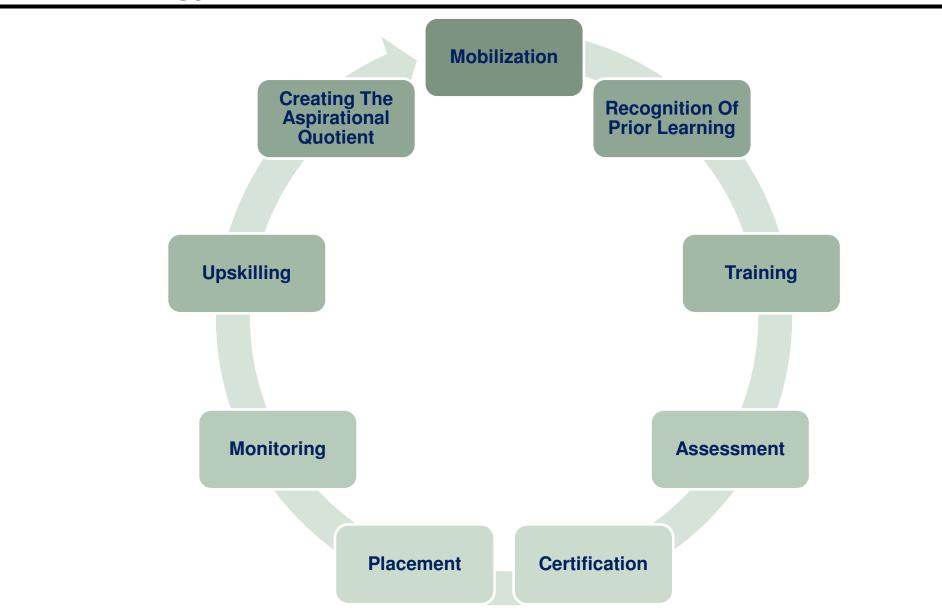
Status of SSCs – As on 30th, March 2012

Approved by NSDC	SSC Proposals under evaluation/approval by NSDC	SSC Proposals in Pipeline
Auto	Textiles	Logistics & Transportation
Security	Food Processing	Plumbing
Retail	Telecom	Domestic Workers
IT/ITES	Agriculture	Capital Goods
BFSI		Electrical Equipment
Media		Pharmaceuticals
Healthcare		Beauty & Wellness
Gems & Jewelry		Construction and Real Estate
Rubber	5	Foundry 11
Leather		Education & Skills
Electronics hardware Cumulativ	15	Handicrafts 26

Reaching the Mass



Technology and Skill Value Chain



Technology Intervention Required at Various stages of Vocational Training



Creating Aspirational Quotient

- Social Media marketing
- TV
- Reaching through Mobile/ telemarketing
- Radio
- CSC



Mobilization

- Messaging
- Opportunity
- Connect
- Virtual employment exchange
- Low cost rural banking



Recognition of Prior Learning

- Digitizing the outcome
- Technical testing system
- Remote Assessment
- Online Certification



Building Aptitude

- Remote Assessment
- Intelligent Systems
- Cloud enabled database

Technology Intervention Required at Various stages of Vocational Training



Training

- Low Cost training device
- Affordable network delivery
- Cost reducing training methodology
- Simulators
- Online tracing system
- Distributed training system
- Digital curriculum



<u>Assessment</u>

- Digital component of assessment
- Remote accessibility



Certification

- Checking authenticity
- Demat
- Validating industry on mobile

Technology Intervention Required at Various stages of Vocational Training



Placement

- Tracking
- Deducting bank accounts
- Online Portal



Monitoring

- Measuring Outcomes
- Quality Rating



Upskilling

- Self Learning
- Online assessments
- Certification

